The New Project Delivery Model

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Introduction

- Most projects follow a pre-subscribed process
- Highway 15 followed an interest based business approach
- We are here to describe the Highway 15 design approach which emphasizes the financial and stakeholder benefits







Topics Covered

- "Traditional" design approach
- Highway 15 design approach
- Schedule benefits
- Business benefits
- Stakeholder benefits
- Case studies
- Question period







"Traditional" Design Approach

- Most designs follow a "textbook" approach
 - Conceptual design little or no property input
 - Functional design focused on the "function" of the facility
 - Preliminary design property considered but no "deals"
 - Detailed design property plans produced first time social, environmental and business issues addressed
 - Pre-tender period protracted property acquisition process
 - Tender after all property acquired
 - Award and construction







"Traditional" Design Approach cont'd.

- Significant rework often required to accommodate real property impacts
- Property impacts not fully considered at time of initial project design decisions
- Opportunities to improve properties or realize value not always considered
- Property impacts are addressed later in the process through compensation to property owners







"Traditional" Design Approach cont'd.

- Schedule Impacts
 - Acquisition process (knock on the door) doesn't start until PA drawings are produced
 - Property Acquisition (PA) plans are not provided until near end of design process when all design decisions are made









"Traditional" Design Approach cont'd.

- Other Impacts
 - Late consultation with individual property owners often results in difficult negotiations
 - Late negotiations can sabotage consensual agreement
 - Expropriation files have higher cost









Highway 15 Approach

- Property acquisition experts involved at the conceptual stage and throughout the design process
- Pragmatic business / public acceptability approach very early in design
- Collaborative approach brings proponents and opponents to the table early







Schedule

- PA plans were prepared well before detailed design
- Design took risks to prepare plans early
- Early decision necessary to improve schedule
- Designers had to "squeeze" work into agreed property envelope
- After initial PA plans issued, property take was never increased throughout the project







Schedule continued

- PA plans & design sometimes changed after initial input from property owners
- Key property owners were consulted informally and individually vis-à-vis key design (road location) decisions before all public open houses
- Issues identified and defused in advance of open house
- Design shown in open house was "best" compromise and was never significantly changed





Financial

- Virtually all decisions were made using the following criteria
 - Financial
 - Environmental impacts (DFO)
 - ALR impacts
 - Schedule
 - Public policy







The Benefits

- Improved schedule
- Reduced property impacts = reduced opposition and reduced cost
- Consultation early in the process improved cooperation and resulted in financial and other benefits to both parties
- Better acceptance from City, AAC, LRC and property owners







Schedule Benefits

- Highway 15 approach reduced delivery time by at least 6 months
- Accumulated benefits increase to 1 year for consecutive projects
- At a 6% discount rate 1 year is worth \$6
 million on a \$100 million project
- Reduced risk of rework
- Reduced risk of delay claims







Highway 15 Schedule Benefits Traditional Approach vs. Highway 15 Approach

		2004	2005	2006	2007
Traditional	Design				
	Property Acquisition				
	Construction				110
Highway 15	Design				
	Property Acquisition				
	Construction				

Case Study No.1

- Rural Alignment East, West or Both?
 - Highway 15 is straight; north-south 2 lanes
 - Widening to 4 lanes from 32nd Ave to 96th Ave
 - Traditional model, widening to both sides would have significantly increased property requirements and costs
 - Traffic management and other constructability issues would make traditional approach difficult







- Points of Restriction 32nd to 52nd Ave.
 - Farm Drainage
 - Environmental Impacts
 - Houses and Other Improvements
 - Roger Pierlet Bridge alignment
 - Mohawk Gas Station at Highway 10 Intersection









- 32nd to 52nd Ave Section
- Intersection and bridge locations fixed
 - Deeper ditches on east side (3 metre)
 - East side had more individual parcels with better improvements located closer to the existing road
 - Higher average price per acre values
 - Significantly higher improvement costs
 - Widening to east of Roger Pierlet Bridge would result in the taking of 2 established businesses







- Fairly easy decision to select a widening to the west side
- Benefits 32nd to 52nd Ave Section
 - Less impact to farms and houses
 - Less impact to businesses
 - Better alignment with Roger Pierlet Bridge and Hwy.10 Intersection
 - Significantly lower financial cost







- Points of Restriction 68A Ave. North
 - Agricultural vs. Environmental Issues
 - Fraser Highway Intersection and future works
 - South Serpentine Pumping Station
 - New City of Surrey west side ditches
 - Large greenhouse operation
 - Large, high efficiency dairy farm & houses
 - 88th Avenue intersection







- 68A Ave. North Section
- Intersections and bridge locations fixed
 - South of Fraser Hwy. an old railway right of way on the east side provided opportunity to avoid takings
 - The City's recent ditch and pump station works on the west side presented both cost and public perception issues
 - 1.8 million sq.ft. greenhouse operation on west side appeared to be a "poor target"
 - East side widening would result in 4 dwellings and numerous farm buildings being impacted







- Decision made to pursue east side widening in North section
 - 1 farm would have all buildings removed so the owner was offered and accepted a total purchase
 - 3 other farm owners were approached for feedback on design
 - Agreement made with these 3 farm owners to work together to restore function of farm operations







Benefits – 68A Ave. North Section

- Impacts to fewer properties
- Avoidance of recent City public works
- Maintained alignment with existing intersections
- Better constructability of bridges
- Improved house and farm building quality and efficiency
- Reduced risk and increased cost certainty
- Opportunity to "profit" from total acquisition in rising real estate market







Case Study No.2

- Soft soils and geotechnical design
 - Very soft soils throughout ALR areas
 - Up to 2.0 m of peat overlaying at least 100 metres of soft silty clay
 - Soils extremely weak and susceptible to failure
 - Due to soil instability, preload must be placed on land for 12 to 18 months
 - Project in low lying flood prone area
 - 2 m deep ditches or pipe required to facilitate drainage
 - Ditch must be located 15 m outside preload to avoid failures







- The additional 15 metres of right of way was only required during the preload period
- Both the City of Surrey's Agricultural Advisory Committee and the farmers objected to the additional land take
- A broader option for drainage was considered, including the City's ultimate drainage model for the area
- City's drainage plan included a future diversion of runoff and improvements to Burrows Ditch







- Project partnered with the City to implement the Burrows Ditch improvements now
 - Province purchased ROW
 - City improved Burrows Ditch
- Benefits
 - Less impact to Agricultural land
 - Less impact to houses and other farm buildings
 - Better drainage and irrigation for farms
 - Less opposition from property owners, AAC and ALC
 - Better constructability
 - Lower financial cost







Case Study No.3

- SRBC currently passes just south of Highway 10 / 15 intersection
- Widening will put railway into south edge of intersection
- SRBC could be incorporated as is but:
 - Unusual layout may lead to safety concerns
 - Requires substantial hydro plant relocation
 - Requires substantial property take on north side of Highway 10







- Relocation requires:
 - Purchase of ALR
 - Agreement with ALR
 - Agreement with land owners
 - Agreement with SRBC
 - Agreement with BC Hydro









Relocation implemented resulting in:

- Significant property cost savings including Mohawk station and numerous businesses fronting Highway 10
- Greatly improved intersection geometry
- Removal of at grade crossing for SRBC
- Rerouting BC Hydro plant away from Highway 10
- Improved aesthetics at intersection
- Improved access to businesses in SW quadrant fronting Highway 10







Case Study No.4

- Urban Area East, West or Both Again!
- Through Cloverdale, existing development restricted available design options
- Impossible to avoid existing structures
- Points of restriction
 - Gas Station/Convenience Store
 - 13 Newer Houses
 - Curling Rink and Other Municipal Buildings
 - Vacant Development Site (Third Reading)







Political Factors

- Poor public "optics" to take out 13 houses on west side instead of using municipal land on east side
- All direct access to/from west residences to Hwy.15 would be closed with new access coming from roads to west
- Cenotaph located on City lands would have to be relocated
- City of Surrey installing new intersection at 58 Ave.,
 resulting in rerouting of traffic on City roads west of Hwy.15
 "The Big Guy"







Other Factors

- Risk of vibration damage to curling rink from both construction activity and road traffic
- Impact to vacant development property with third reading for large mixed commercial/multi-family residential project
- The Ministry has a well developed "instinctive reaction" to avoid takings from gas stations









Cost Factors

- Takings from the City lands could not be avoided without severely impacting a further approximately 25 residences
- Licenses required from west side residences for fence and retaining wall construction
- During the initial design phase "D Class" property costs were estimated as:
 - Houses (total takings) \$275,000 each
 - Gas Station (partial taking and rebuild) \$2,000,000
- 13 houses = \$3,575,000
- 1 Gas Station = \$2,000,000
- Impact to development land could be mitigated







Decisions

- Avoid takings from residential properties
- Encourage additional consultation between City of Surrey and residents regarding changes in traffic patterns
- Install decorative concrete fence on west side with pedestrian gates where requested by owners
- Refurbish and relocate cenotaph to alternate site, avoiding Remembrance Day disruptions
- Approach owner of gas station property and propose to work cooperatively to redevelop station during road construction period to avoid business loss claim
- Approach owner of development property and propose to assist with redesign and resubmission of plans to City





Benefits

- Residents of west side properties are generally supportive of the project
- Appealing streetscape for Cloverdale
- Veterans pleased with treatment of cenotaph
- Older gas station replaced with new, modern facility
- Better access for commercial uses proposed for development site
- Safety of gas station access improved
- Property cost savings of approximately \$1,500,000
- No expropriations







Questions?





