

CREATING SUSTAINABLE PROSPERITY

B.C. Expropriation Association Fall Conference

November 1, 2013

Tom Corsie, Vice-President, Real Estate



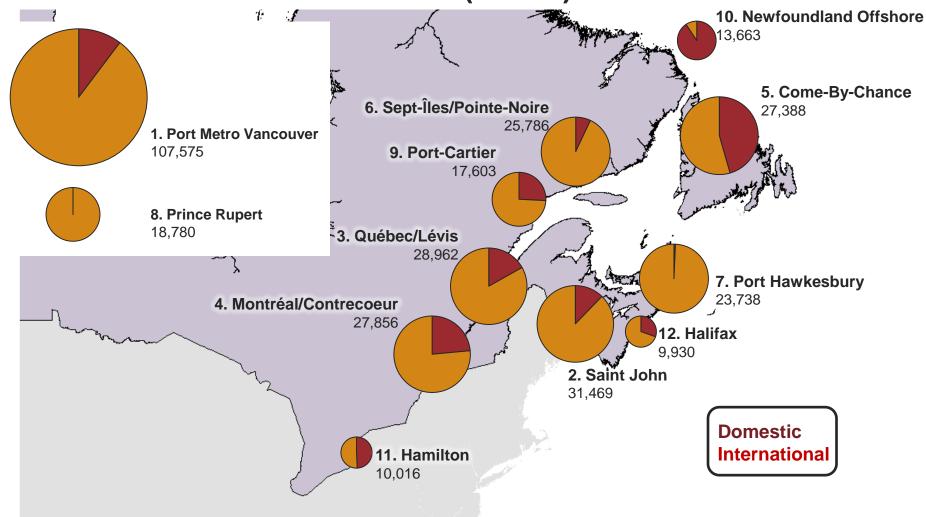






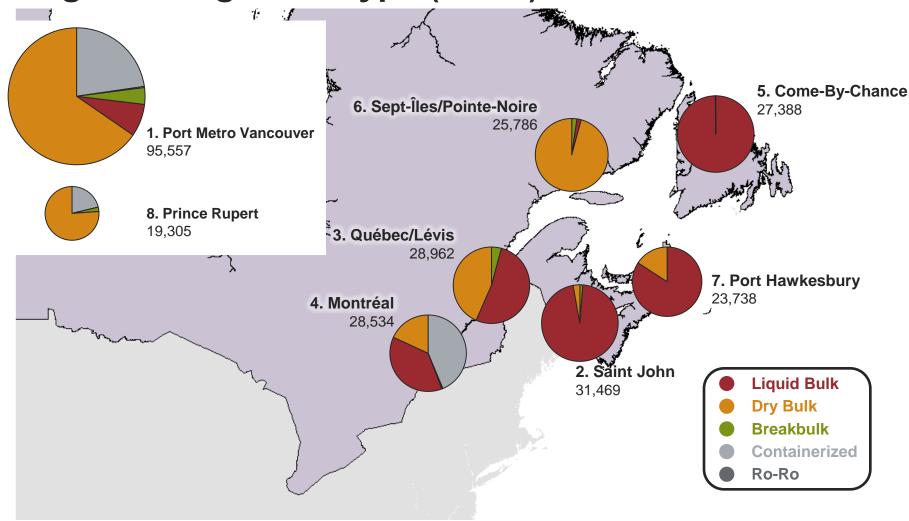


Top 12 Canadian Ports in Cargo Tonnage Domestic and International ('000 t) 2011





Top 8 Canadian Ports: Cargo Tonnage And Type ('000 t) 2011





2012 STATS | CONTINUING GROWTH

- 124 million tonnes of cargo:
 - 96.8 million tonnes foreign tonnage
 - 27.1 million tonnes domestic tonnage
- Volumes reflect growth in Asian economies, continuing strength of Canada
- 6% growth mid-year 2013 vs mid-year 2013





ECONOMIC IMPACT • 98,800 total jobs across Canada • 76,800 jobs in British Columbia • \$9.7 billion in GDP • \$20.3 billion in economic output • \$6.1 billion in wages • \$172.4 billion in cargo 8,800 jobs value handled annually 19% of Canada's total goods trade PORT METRO Vancouver



- Solid Canadian economy
- Balanced trade
- Opportunity for growth
- Infrastructure projects well underway
- Historic labour agreements
- Significantly improved performance
- Sustainable growth, environmental stewardship



good fundamentals







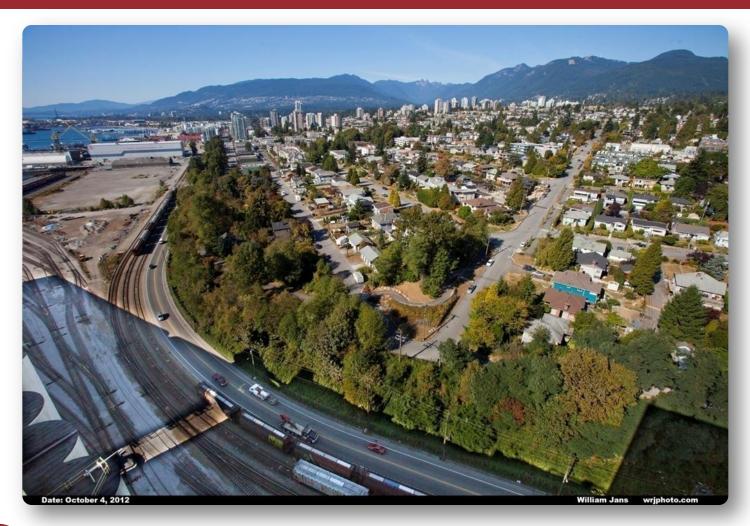
NORTH SHORE TRADE AREA



- \$283 million
- 6 projects
- Industry investment up to \$59 million
- Enables major private sector investments
- Will add 60% to 80% to the existing rail corridor capacity



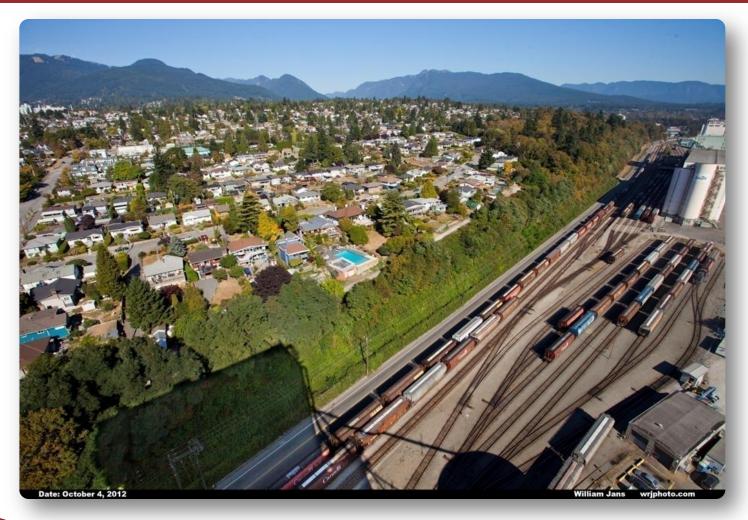
collaboration



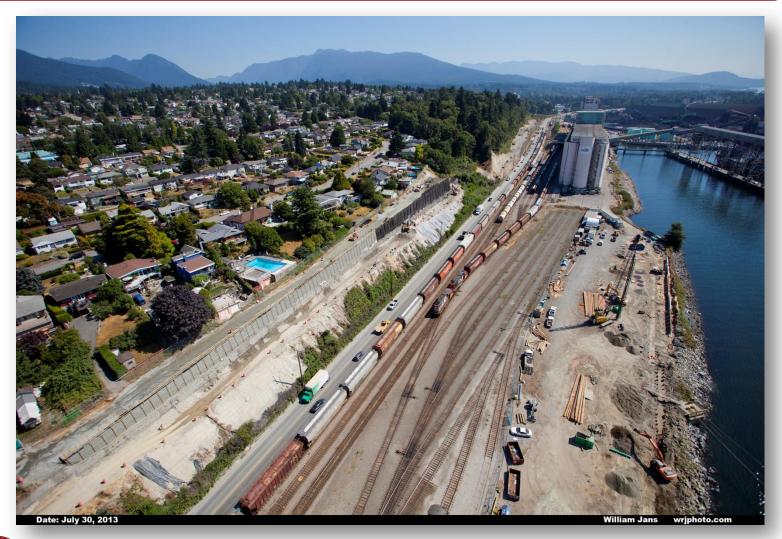




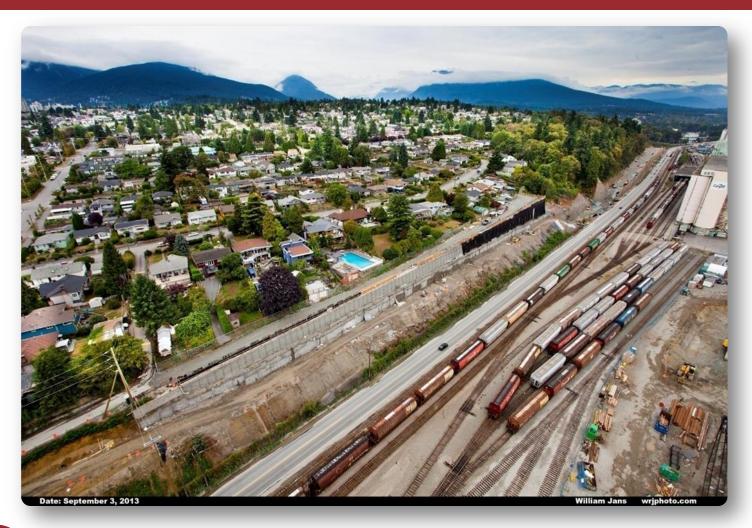










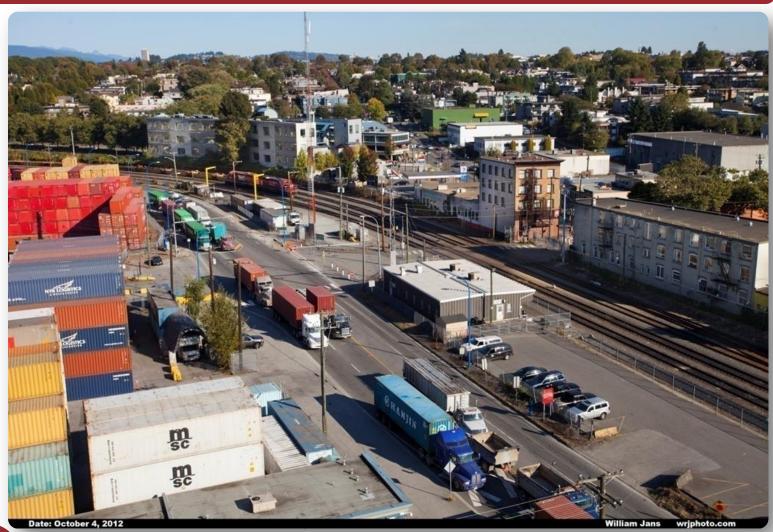


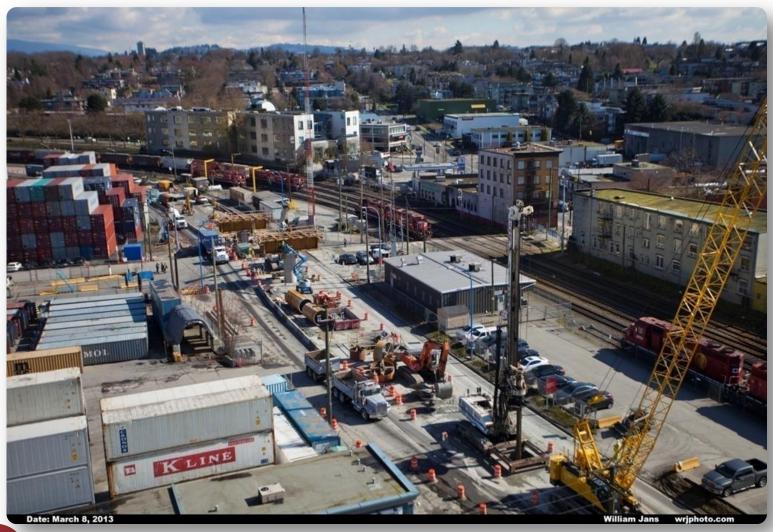






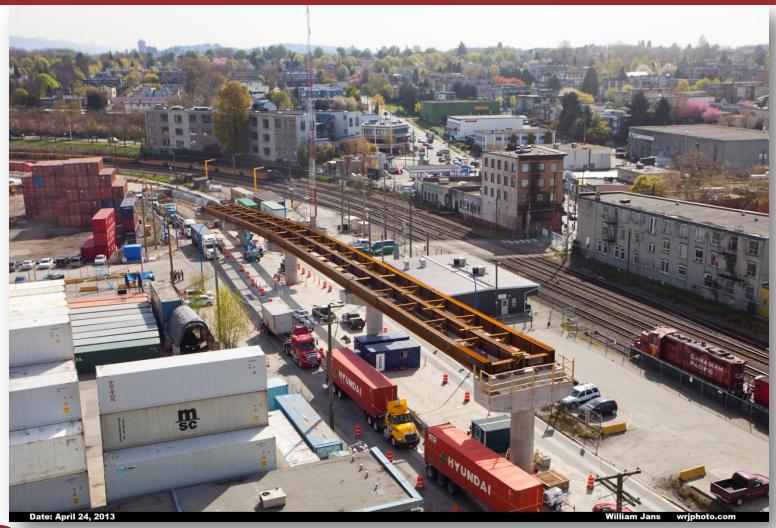












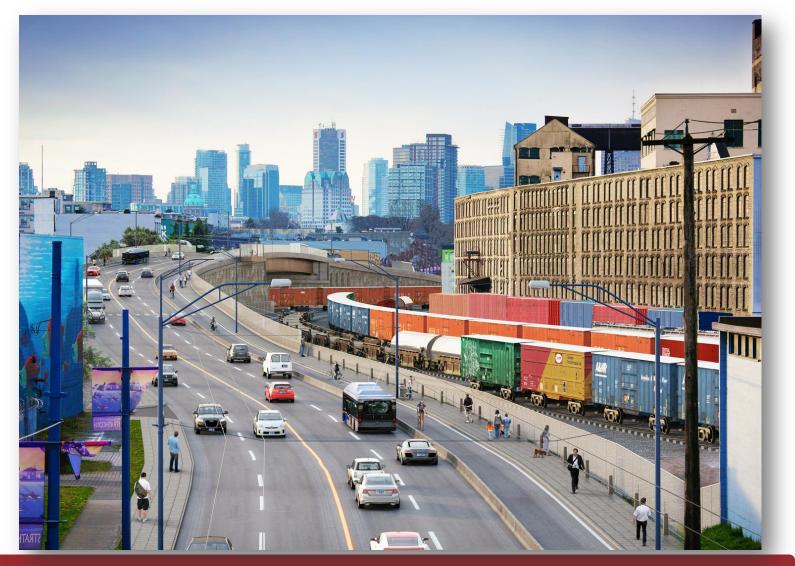












POWELL STREET OVERPASS

Scope Overview























CONTAINER CAPACITY IMPROVEMENT PROGRAM



DELTAPORT TERMINAL, ROAD AND RAIL IMPROVEMENT PROJECT (DTRRIP) • Increase capacity to 2.4 million TEU

- Overpass, road improvements, track reconfiguration, new track, within existing footprint
- Overpass construction started March 2013
- Entire project completion early 2015



DTRRIP – PROGRESS PHOTOS



DTRRIP – PROGRESS PHOTOS

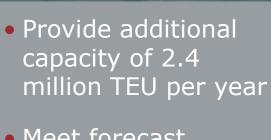




DTRRIP – PROGRESS PHOTOS







- Meet forecast demand until 2030
- Potential construction start in 2017 oberts Bank Terminal 2 Project
- Estimated completion 2022-2024

PROPOSED ROBERTS BANK TERMINAL 2 PROJECT

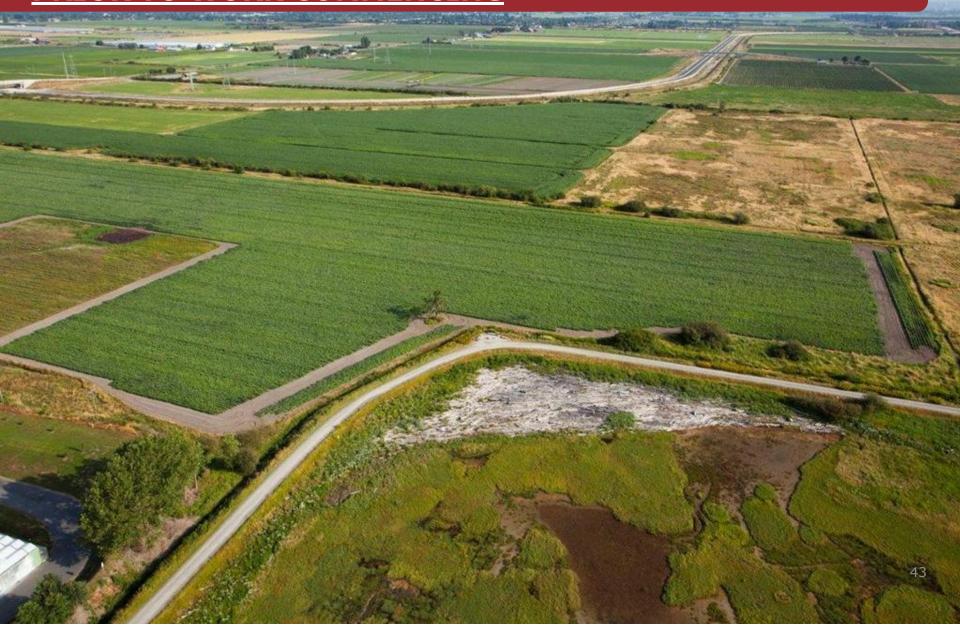
Existing Roberts Bank Terminals







BOUNDARY BAY SALT MARSH RESTORATION PROJECT: PRIOR TO WORK COMMENCING



BOUNDARY BAY SALT MARSH RESTORATION PROJECT: NEARING COMPLETION









COAL: NEPTUNE TERMINAL UPGRADES



- \$80.5 million investment to build new phosphate rock storage and handling facilities
- \$120 million investment to expand coal-handling capacity
- Installation of new stacker/reclaimer to increase terminal efficiency
- Project permitted by PMV in January 2013



GRAIN: RICHARDSON INTERNATIONAL



- \$120 million investment to expand grain storage capacity
- Increase by an additional 80,000 metric tonnes, to 5 million metric tonnes annually
- Recent \$20 million investment to improve rail receiving capacity
- Increase operating efficiencies to double railcar unloads to 300 cars per day
- Project permitted by PMV in May 2013



COAL: FRASER SURREY DOCKS



- Proposed direct transfer thermal coal facility
- 2 million metric tonnes per year, increasing to 4 million metric tonnes within 5 years
- Represents 160 unit trains per year, increasing to 320 unit trains
- Currently under application review by PMV



COAL: WESTSHORE



- Equipment upgrades on existing footprint,
- Enhancing on-site efficiency to increase coal-handling capacity
- New double barrel dumpers will increase capacity to 33 million metric tonnes
- Project announced in February 2013



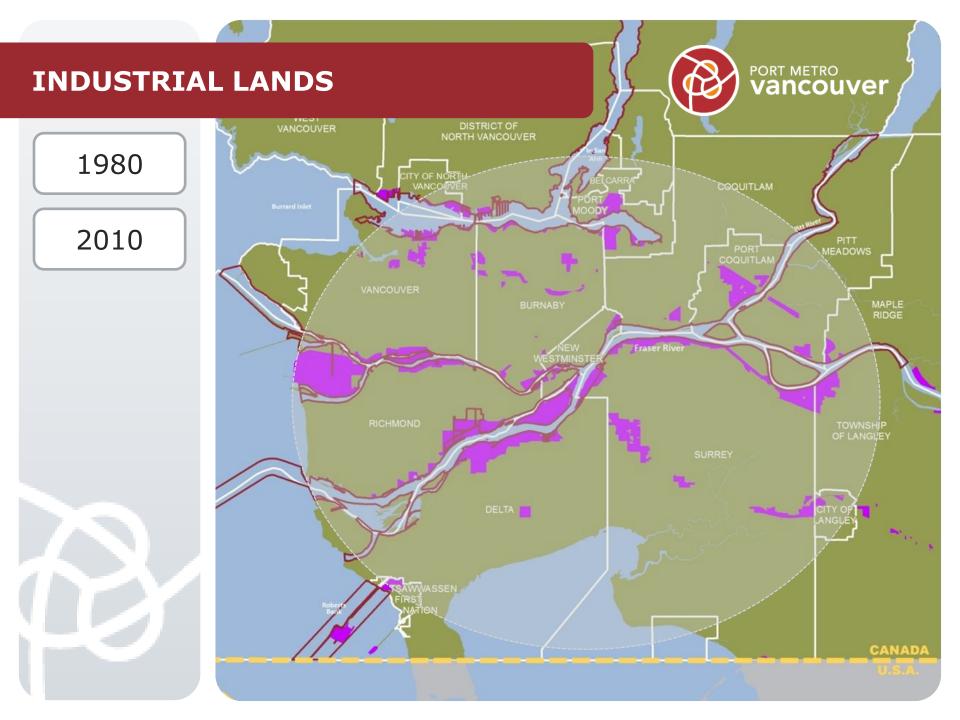
PETROLEUM PRODUCTS: VANCOUVER AIRPORT FUEL DELIVERY PROJECT

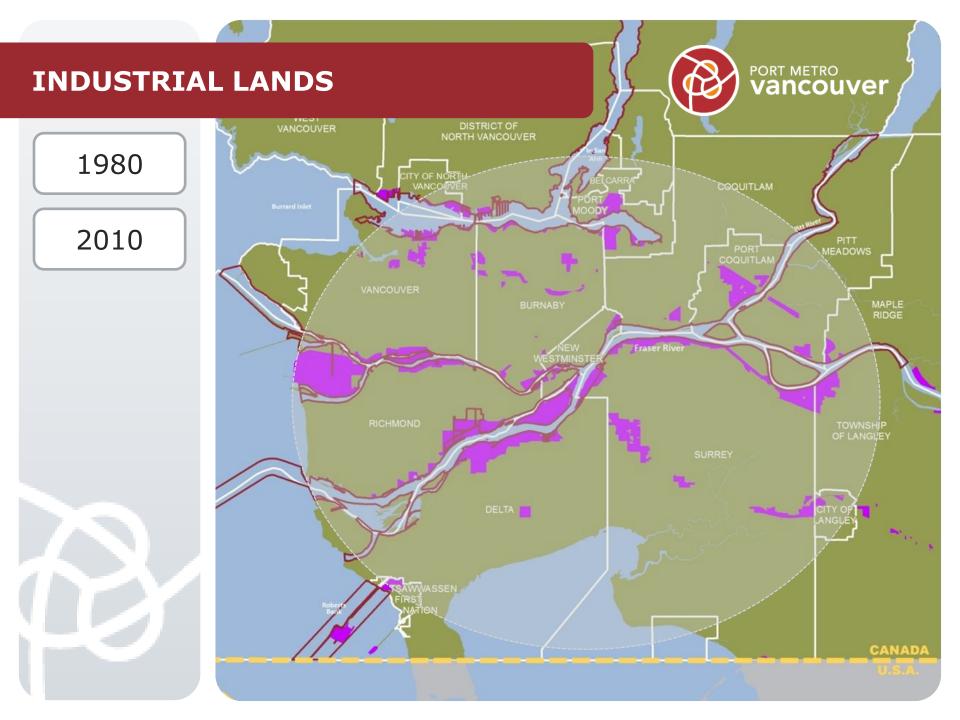


- Potential opportunity to review and expand capacity to move petroleum products in future
- BC Environmental Assessment
 Office (BCEAO) is the lead on the
 harmonized environmental
 assessment and Port Metro
 Vancouver is the lead federal
 agency on the proposed Vancouver
 Airport Fuel Delivery (VAFD)
 project.
- BCEAO has decided to postpone a decision on the VAFD project pending the outcome of work underway by the BC Ministry of Environment on land-based spill preparedness and response.
- As part of harmonized process PMV has stopped the clock on the review until all the new materials are received from BCEAO.

















QUESTIONS?

Thank you.

