OCTOBER 21, 2022

ECONOMIC UPDATE: B.C.'S PROSPECTS AS CENTRAL BANKS SHIFT TO INFLATION FIGHTERS (IN THE THIRD YEAR OF A GLOBAL PANDEMIC)

BC EXPROPRIATION CONFERENCE

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AS WE HEAD INTO Q4 2022 THE MACROECONOMIC HEADWINDS ARE BUILDING

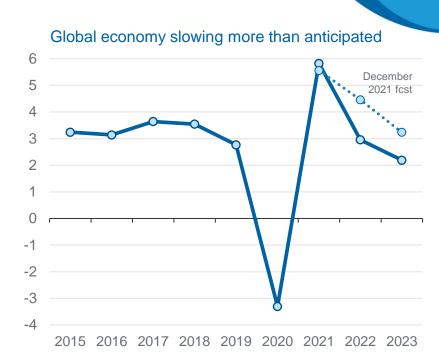
- Global economy has been hit by Russia's invasion of Ukraine. Global growth stalled in Q2, some indicators pointing to extended period of subdued growth
- The pandemic lives on, notably in China. Global supply chain disruptions have eased but not disappeared
- Worker shortages in Canada/U.S. linked to population aging, workforce exits, employee health concerns, occupational shifts, etc.
- Sharply higher inflation...setting the stage for significant monetary policy tightening over 2022-2023...even as economic growth cools
- In the meantime, the business climate has deteriorated in Canada/B.C.

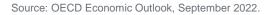


GLOBAL ECONOMY SLOWING AFTER 2021 REBOUND

Real GDP growth, %

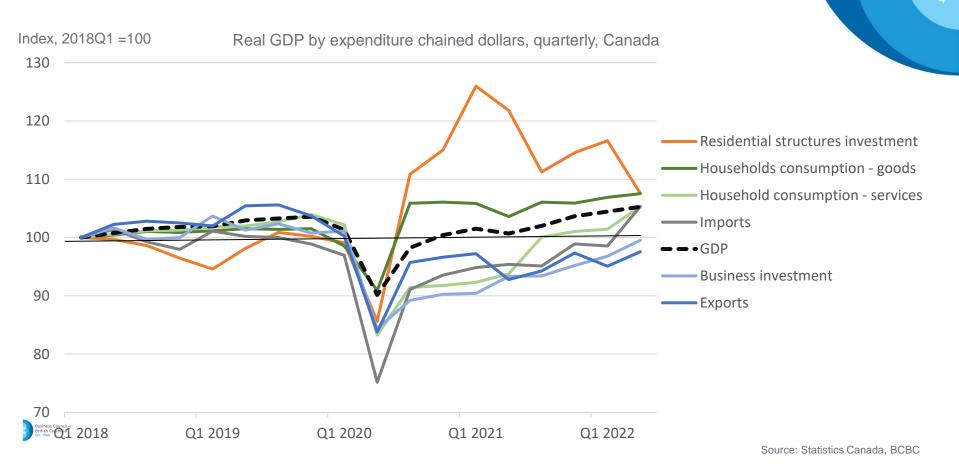
rtoar ob'r growtri, 70					
	Avg. 2013-2019	2020	2021	2022	2023
World	3.3	-3.4	5.8	3.0	2.2
U.S.	2.4	-3.4	5.7	1.5	0.5
Euro area	1.9	-6.5	5.3	3.1	0.3
Japan	0.8	-4.5	1.7	1.6	1.4
China	6.8	2.2	8.1	3.2	4.7
India	6.8	-6.6	8.7	6.9	5.7



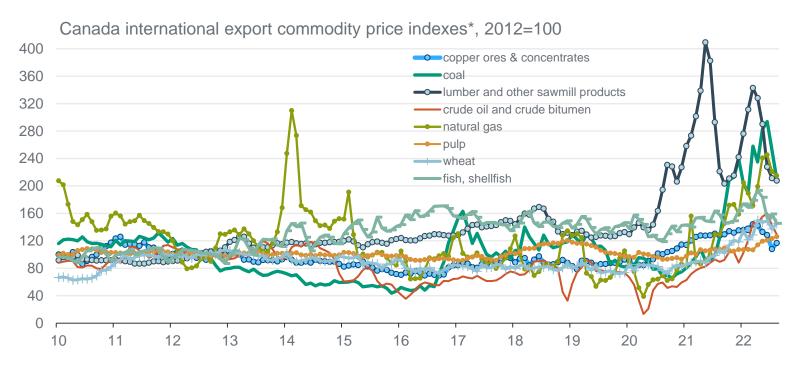




CANADA'S RECOVERY IS UNBALANCED



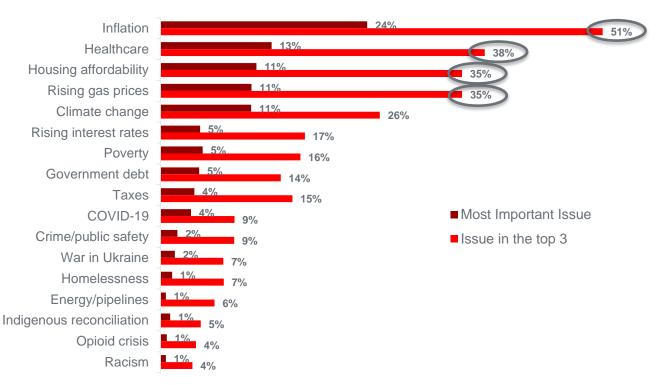
TERMS OF TRADE LIFT FOR CANADA





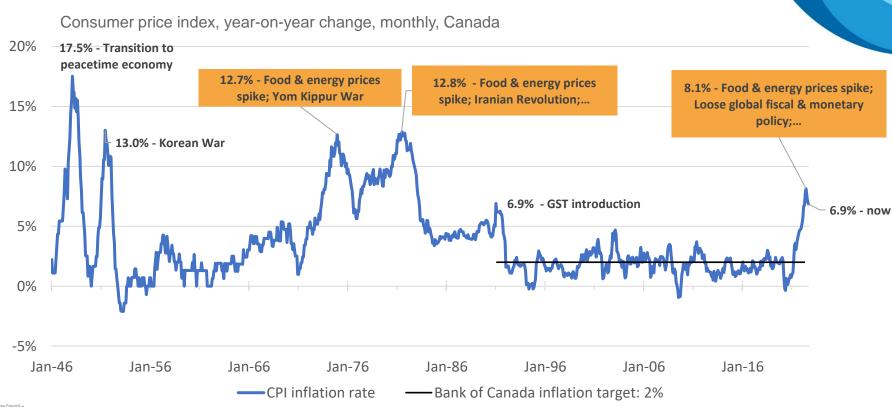
BIGGEST ISSUE FACING CANADA (LATE SEPT. SURVEY)

What is the number one issue facing Canada today?
What is the second most important issue? The third most important issue?
Base: All respondents (n=1,528)



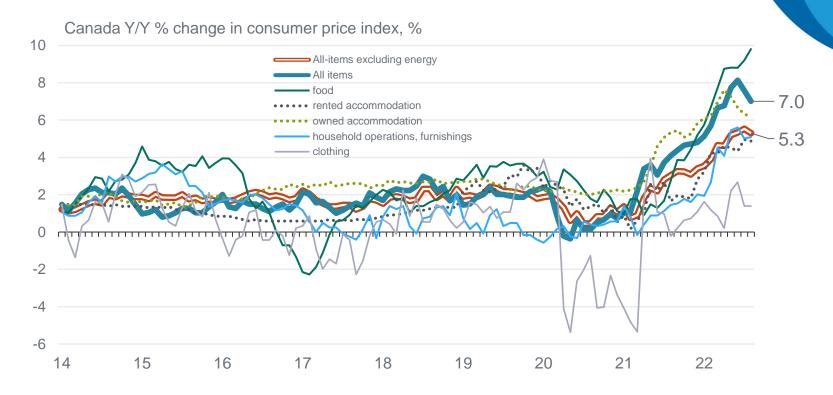


HIGHEST CPI INFLATION SINCE LATE 70s/EARLY 80S





INFLATION BROADLY-BASED

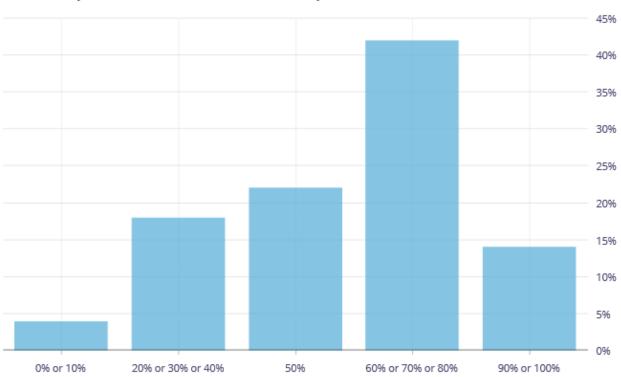




MOST CONSUMERS THINK A RECESSION IS LIKELY

Chart 7: Most consumers think a recession is likely

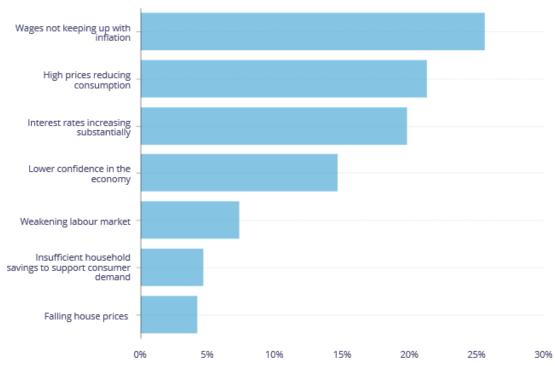
What do you think is the chance that the Canadian economy will be in a recession within the next 12 months?





CONSUMERS SEE FALLING REAL WAGES, HIGH PRICES & RISING INTEREST RATES AS TRIGGERS OF A RECESSION

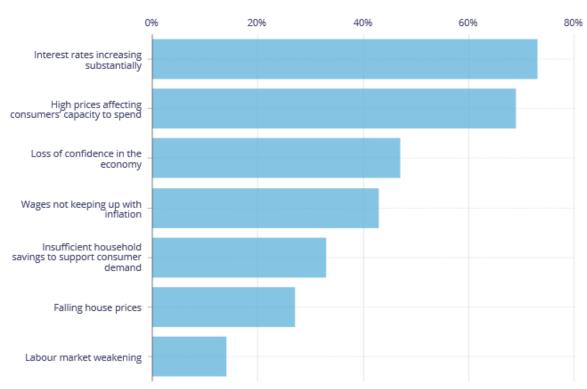
What do you think will most likely trigger a recession?





FIRMS SEE INTEREST RATES & HIGH PRICES AS TRIGGERS OF A RECESSION

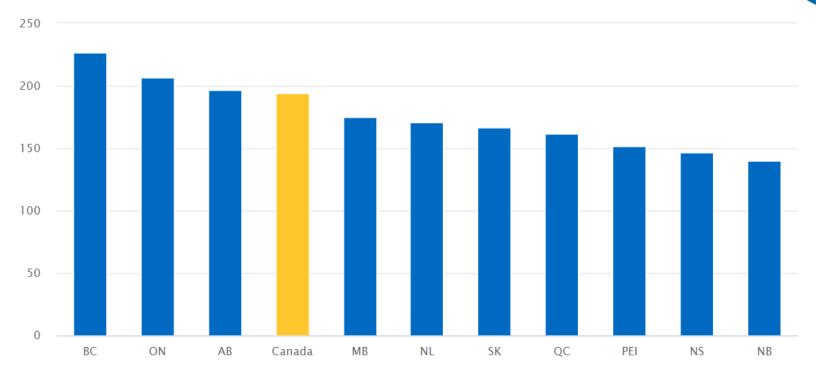
What do you think will most likely trigger a recession?





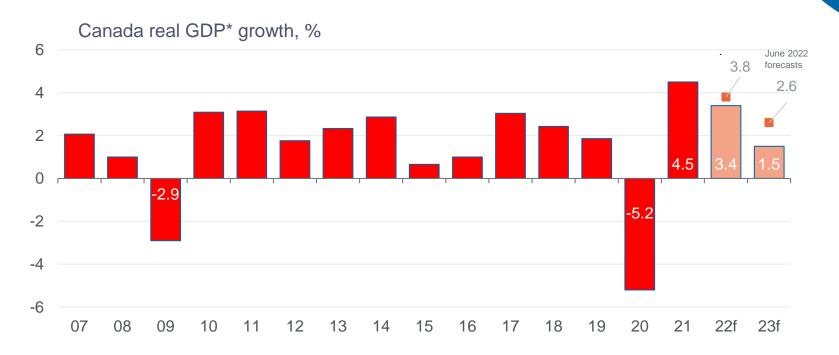
B.C., ONTARIO AND ALBERTA HOUSEHOLDS ARE MOST SENSITIVE TO INTEREST RATES

Household debt to disposable income ratio, Q1 2022





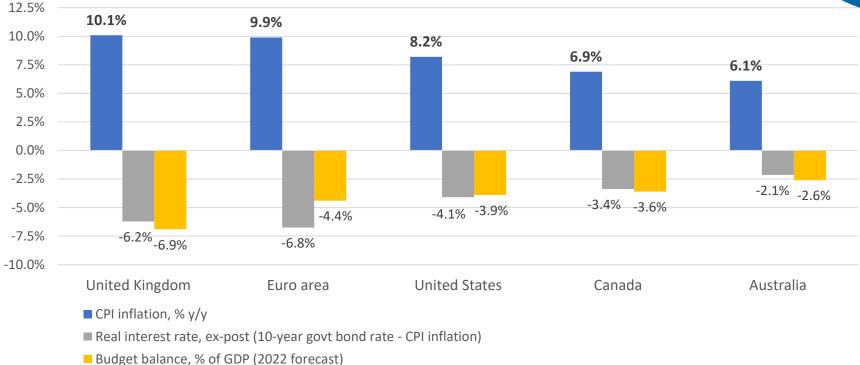
CANADIAN OUTLOOK DOWNGRADED WITH GROWTH STALLING IN FIRST HALF OF 2023





LOOSE MONETARY AND FISCAL POLICIES HAVE CONTRIBUTED TO INFLATION

CPI inflation vs monetary and fiscal policy settings, latest data*, selected countries





ROCK BOTTOM POLICY RATE FOR TWO YEARS





UNPRECEDENTED STIMULUS

OTTAWA HAS INSTIGATED A MORTGAGE CREDIT BOOM OF EPIC PROPORTIONS

	2021	2016	Change
DEMAND-SIDE INDICATORS			
Income (\$)			
Real GDP per person	57,200	55,572	2.9% (0.6% p.a.)
Disposable income per household (nominal)	91,576	76,579	19.6% (3.6% p.a.)
Credit (\$ trillion)			
Total household credit	2.561	2.041	0.520 (25%)
Residential mortgages (excl. HELOCs)	1.855	1.375	0.481 (35%)
Home equity lines of credit (HELOCs)	0.166	0.186	-0.020 (-11%)
Consumer credit	0.695	0.656	0.039 (6%)
Interest rates (%)			
Household effective interest rates – nominal	2.57	3.04	-47 basis points (bps)
Household effective interest rates – real	-0.79	1.62	-241bps
Estimated variable mortgage rate – nominal	1.41	2.21	-80bps
Estimated variable mortgage rate – real	-1.95	0.79	-274bps



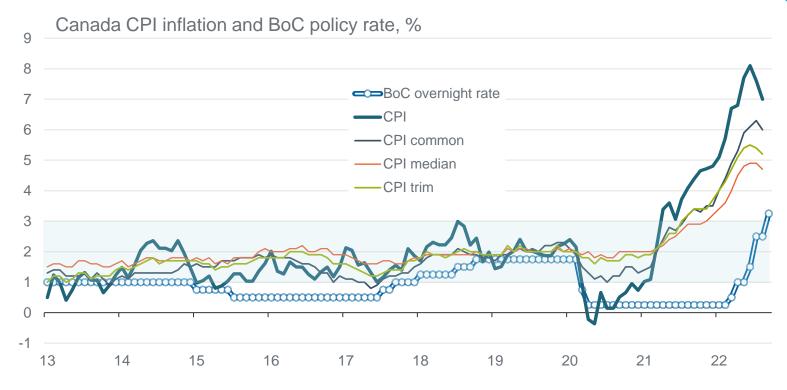
CANADA IS THE WORLD'S 4TH MOST INDEBTED COUNTRY

Credit to GDP ratio and world ranking, by sector, Canada

Sector	202	2022Q2		2019 (pre-pandemic)	
	Debt/GDP (%)	World ranking (#)	Debt/GDP (%)	World ranking (#)	Debt/GDP (ppts)
Corporate*	116.3	13	119.1	14	2.8
Household	105.9	3	103.9	5	2.3
Government	99.5	11	86.9	11	12.6
TOTAL	324.5	4	306.8	5	17.7



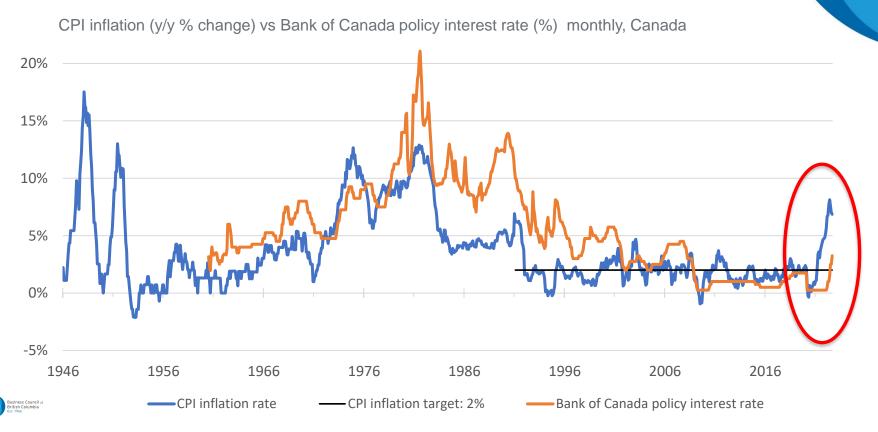
BANK OF CANADA SLOW TO REACT?



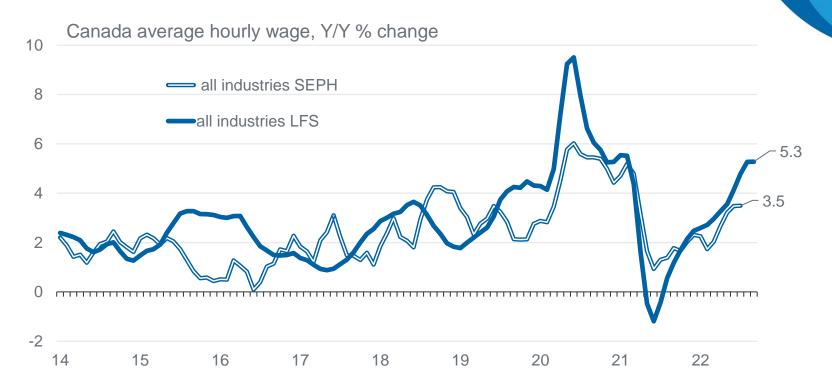


Source: Statistics Canada Table: 18-10-0001-01 and 14-10-0063-01.

MONETARY POLICY IS PLAYING "CATCH UP"



WAGE GROWTH ACCELERATING?

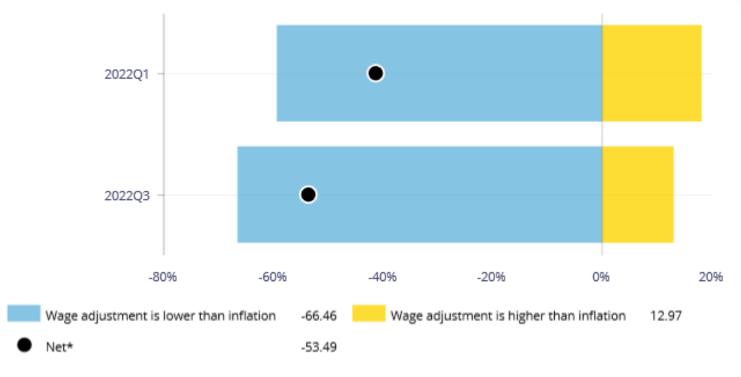




Source: Statistics Canada.

WORKERS VIEW RECENT WAGE GROWTH AS LOWER THAN INFLATION

How does your recent wage gain compare to actual inflation?





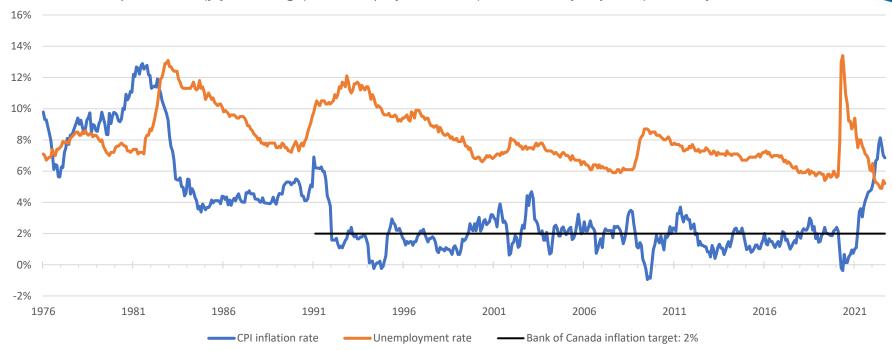
SUPPLY CHAIN PRESSURES EASING (BUT STILL ELEVATED)





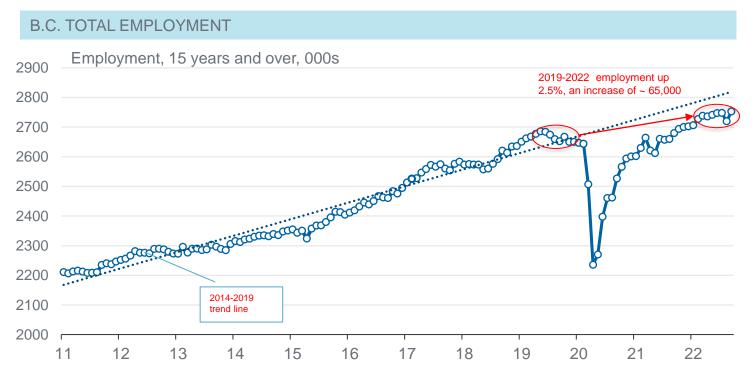
CPI INFLATION HAS NOT EXCEEDED UNEMPLOYMENT RATE SINCE 1976-1982

Consumer price index (y/y % change) vs unemployment rate (%, seasonally adjusted), monthly, Canada





EMPLOYMENT UP ONLY MODESTLY AND HAS NOT REALLY RECOVERED





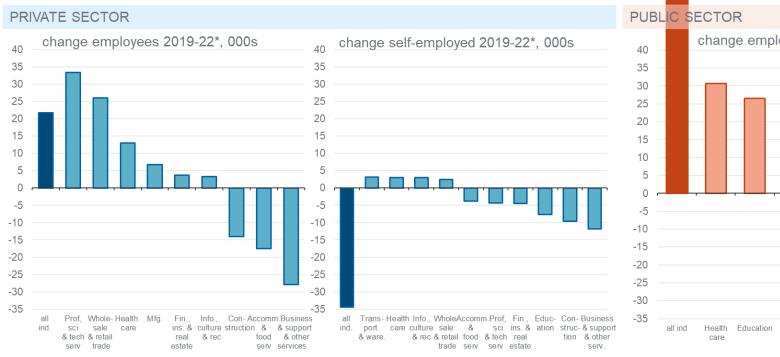
A FRENZY OF PUBLIC SECTOR HIRING

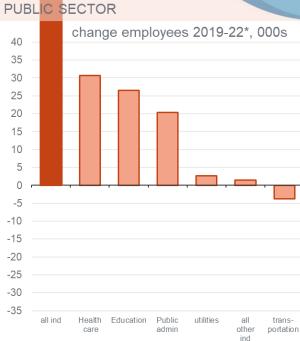




Latest: Sept 2022, seasonally adjusted. Source: Statistics Canada, Labour Force Survey. Table 14-10-0287-01. Self-employed and public sector employees 3MMA

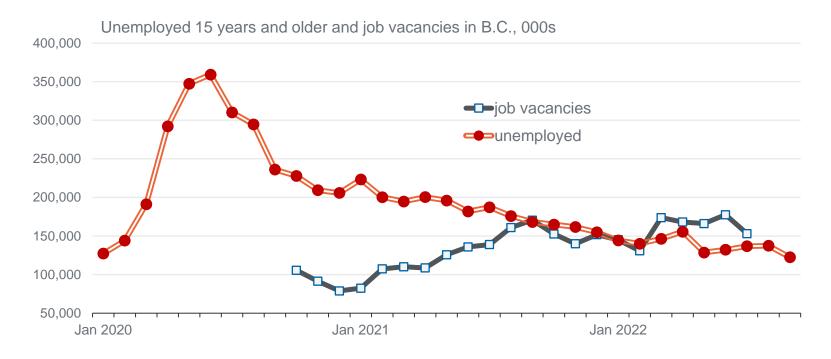
PUBLIC SECTOR DRIVING JOB GROWTH AS SELF **EMPLOYMENT DROPS**







MORE JOB VACANCIES IN B.C. THAN PEOPLE LOOKING FOR WORK

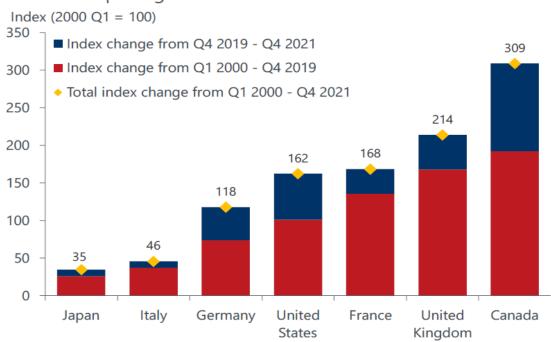




Latest: unemployed Sept 2022; job vacancies July 2022 Source: Statistics Canada, Table 14-10-0287-01 and 14-10-0371-01.

CANADA HAS FAR OUTPACED OTHER G7 NATIONS IN HOME PRICE APPRECIATION SINCE 2000

G7: House price growth since 2000

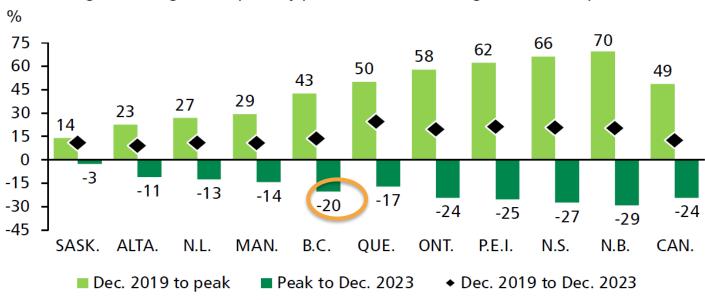


Source: Oxford Economics/Haver Analytics



HOME PRICES ARE FALLING, BUT SHOULD KEEP SOME OF THEIR PANDEMIC GAINS

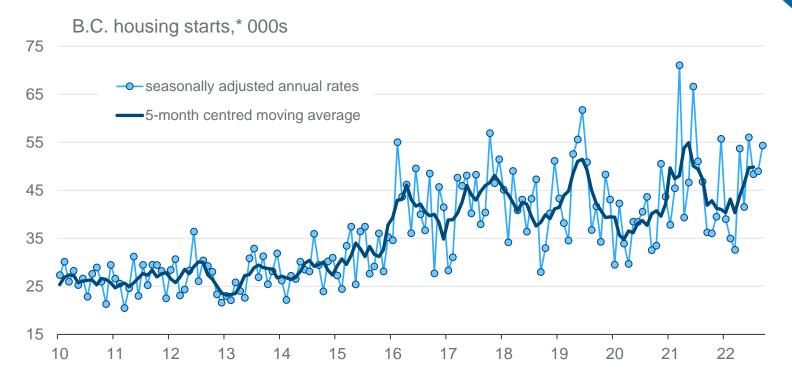
Change in average home price by province: Before, during and after the pandemic



Sources: Canadian Real Estate Association and Desjardins, Economic Studies



NEW HOME CONSTRUCTION HOLDING UP

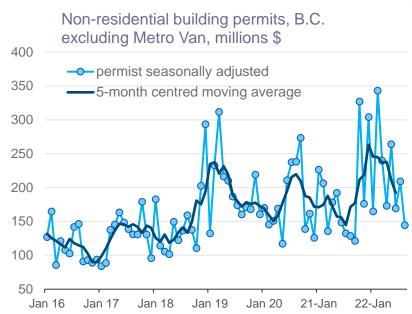




^{*} Seasonally adjusted annual rates. Source: Statistics Canada, Table 34-10-0158-01. Latest Sept 2022.

NON-RES PERMITS STILL RELATIVELY HIGH, BUT EASING



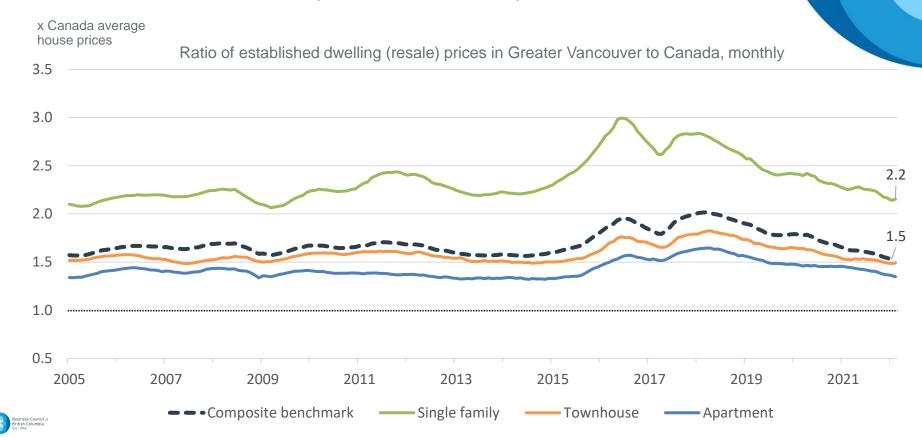




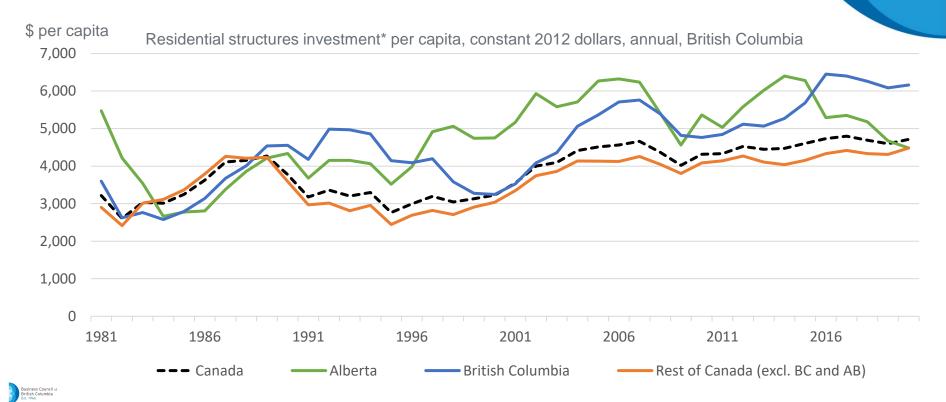
Source: Statistics Canada, table 34-10-0066-01 Lates

Latest August 2022

GREATER VANCOUVER ESTABLISHED DWELLING PRICES ARE 1.5X NATIONAL AVERAGE (DETACHED: 2.2X)



B.C. IS UNUSUALLY FOCUSED ON CONSTRUCTING, RENOVATING & TRADING RESIDENTIAL STRUCTURES, EVEN ON A PER CAPITA BASIS



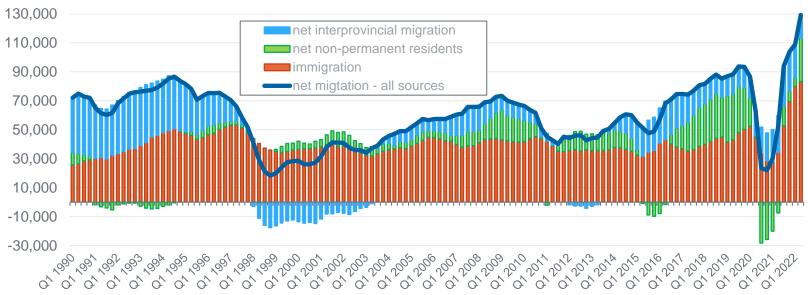
Expenditure on new and renovation residential construction, and costs to transfer ownership of existing and new real estate

B.C. INVESTS MORE IN CONSTRUCTING, RENOVATING & TRADING RESIDENTIAL STRUCTURES THAN OTHER ASSETS



B.C. IN MIGRATION CLIMBS TO RECORD HIGH







B.C. ECONOMIC OUTLOOK (BCBC INTERIM FORECAST) (ANNUAL % CHANGE UNLESS OTHERWISE INDICATED)

	2020	2021	2022f	2023f
Real GDP	-3.4	6.1	2.9	0.9
Employment	-6.5	6.6	3.1	0.8
Unemployment rate (%)	8.8	6.5	4.7	5.8
Housing starts (000 units)	38.0	47.5	42.8	41.0
Retail sales	1.3	13.5	2.0	2.8
B.C. CPI	0.8	2.8	6.5	3.8



Source: Statistics Canada and BC Stats; Business Council for forecasts.



RECAP

- Exports, fiscal stimulus, capital investment, and consumer spending all contributed to growth last year – a more mixed picture now
- Inflation, especially energy and food, weighing on households
- Bank of Canada is behind and moving aggressively to raise policy rate mild recession is unavoidable
- Dramatic deterioration in government fiscal positions....in Canada especially at the federal level, where debt/GDP ratio could approach 60% by 2023, versus 31% in 2019
- Risks are on the downside outlook hinges critically on inflation
- Need for renewed focus on prosperity -- competitiveness, capital investment, growing exports, business scaling
- Raise personal income tax thresholds and/or lower top rates disincentives to human capital, entrepreneurship, and skill upgrading

